

### 17.9 Sales through vending machines, distribution and percentage change, by selected type of machine, 1979-82 (concluded)

Type of machine	1981		1982		Percentage change 1981-82
	\$'000	%	\$'000	%	
Cigarettes	142,244.2	37.4	135,578.4	37.3	-4.7
Beverages					
Coffee	69,560.7	18.3	64,995.2	17.9	-6.6
Soft drinks					
Can or bottle	43,163.3	11.4	50,049.4	13.8	+16.0
Disposable cups	20,058.2	5.3	15,890.0	4.4	-20.8
Packaged milk	12,301.1	3.2	9,793.7	2.7	-20.4
Other beverages	9,321.1	2.5	8,815.7	2.4	-5.4
Confections and foods					
Bulk confectionery	4,012.5	1.1	2,946.8	0.8	-26.6
Packaged confectionery	34,563.5	9.1	33,551.0	9.2	-2.9
Pastries	9,358.8	2.5	7,681.3	2.1	-17.9
Snack food	5,229.9	1.4	7,687.9	2.1	+47.0
Hot canned foods and soups	4,324.0	1.1	4,315.7	1.2	-0.2
Ice cream	1,901.9	0.5	1,047.1	0.3	-44.9
Fresh food (casseroles, hot dogs, sandwiches, salads)	23,338.1	6.1	20,406.6	5.6	-12.6
Other vending machines for food	367.5	0.1	282.8	0.1	-23.0
All other food and non-food	375.9	0.1	270.9	0.1	-27.9
Total	380,120.7	100.0	363,312.4	100.0	-4.4

### 17.10 Direct sales by commodity

Commodity	1978	1979	1980	1981	Percentage change 1980-81
	\$'000	\$'000	\$'000	\$'000	
Meat, fish and poultry	21,104	21,260	26,292	26,646	+1.3
Frozen food plans	14,786	18,704	21,924	25,794	+17.7
Dairy products	242,000	243,338	258,601	313,952	+21.4
Bakery products	82,000	89,445	171,538	205,098	+19.6
All other foods and beverages	58,629	69,564	85,030	85,681	+0.8
Canvas, awnings, sails and tents	5,974	7,164	8,031	8,892	+10.7
Clothing	18,374	21,778	32,588	35,845	+10.0
Fur goods	14,096	12,770	15,468	19,193	+24.1
Furniture, re-upholstery and repairs	64,668	80,657	94,228	112,013	+18.9
Books	152,290	153,302	169,467	189,553	+11.9
Newspapers	204,000	206,067	255,290	286,902	+12.4
Magazines	34,514	41,432	47,002	53,195	+13.2
Aluminum windows, doors, screens and awnings	37,607	34,349	51,149	62,593	+22.4
Dinnerware, kitchenware and utensils	109,896	117,882	116,848	115,384	-1.3
Sailboats and pleasure craft	10,822	11,347	12,534	14,053	+12.1
Household electrical appliances	157,494	186,043	165,601	169,529	+2.4
General merchandise <sup>1</sup>	20,333	26,375	44,805	44,694	-0.2
Brushes, brooms, mops and household soaps and cleaners	53,233	84,065	116,611	116,048	-0.5
Cosmetics and costume jewellery	185,943	202,928	216,360	272,739	+26.1
Phonograph records	13,172	15,710	17,450	20,267	+16.1
Greenhouse flowers, nursery seeds and stocks	78,563	76,316	84,118	97,594	+16.0
Toys, games, hobbies, crafts and cards	..	..	48,608	62,918	+29.4
Miscellaneous <sup>2</sup>	162,197	170,549	119,362	315,621	+164.4
Total, all commodities	1,741,695	1,893,045	2,178,905	2,654,204	+21.8

<sup>1</sup>Includes books, binoculars, cameras, jewellery, tools, etc., sold to holders of credit cards issued by gasoline oil companies and other credit-card companies.

<sup>2</sup>Includes leather goods, textiles, stamps, coins and personal stationery, pharmaceuticals and medicines.

### 17.11 Methods of distribution of direct sales, 1981 and 1982

Commodity	From premises	By mail	Home delivery	Personal selling	Through other channels <sup>1</sup>	Total direct sales
	%	%	%	%	%	\$'000
1981						
Meat, fish and poultry	96.4	—	—	—	3.6	26,646
Frozen food plans	32.5	—	—	67.5	—	25,794
Dairy products	14.1	0.1	85.7	—	0.1	313,952
Bakery products	75.0	0.4	23.3	—	1.3	205,098
All other foods and beverages	4.2	—	30.6	23.3	41.8	85,681
Canvas, awnings, sails and tents	100.0	—	—	—	—	8,892